

## WORKSHOP ASSIGNMENT: ZUYD HOGESCHOOL – LEGAL LAB

In our presentation we introduced the concept proactive lawyering and discussed the various factors involved in the paradigm shift from a traditional legal approach to a new more proactive approach. During the lecture we've given an outline of how we see the role of the legal profession changing. On that topic we think this shift from reactive to proactive is necessary for professional future of the bachelor legal professional. In our view, this paradigm shift is needed in the Netherlands. We think the same applies to (most) other countries in Europe – and perhaps beyond that as well.

We are convinced this shift is needed. But what are your thoughts? In your subgroup, discuss the theses below and report your findings back to the rest of the participants in the workshop.

### FIRST THESIS

First of all we want to know whether you as a future entrepreneur or future advisor to entrepreneurs share our views on the new approach. One of the challenges we encounter is the fact entrepreneurs are not used to the new legal services. We think this is in part due to two groups (entrepreneurs versus law professionals) speaking a different language when it comes to doing business.

First of all we would like your opinion on the above. Do you share our view, and if so, what can we do to bridge the gap? What do you think causes entrepreneurs to disregard legal advice until a legal case presents itself?

### SECOND THESIS

We believe proactive lawyering has added value. Do you share this belief? If so, how could we quantify such added value?

## INSTRUCTION FOR THE ADMINISTRATION OF THE WORKSHOP

During the workshop, the attendees are going to discuss the two theses we've formulated. For the discussion to be successful we'd like the group to be divided in subgroups of 5 to 10 people. Preferably the groups consist of students with different backgrounds (nationality, education) to stimulate the discussion.

We'd like to receive the written feedback of the subgroups as well as a summary of the reports on each thesis at the end of the conference. This will be used as input to further develop the Legal Lab.

Suggested timeline during the workshop:

13.00 – 13.05: division in subgroups

13.05 – 13.30: discussion on thesis 1 in subgroups

13.30 – 13.45: report on conclusions

13.45 – 14.00: short coffee break

14.00 – 14.30: discussion on thesis 2 in subgroups

14.30 – 14.45: report on conclusions

14.45 – 15.00: conclusion